	Actuals		Budget		Variance \$		% variance
Revenue						•	
Government Grants	\$	42,169,401	\$	36,422,619	\$	5,746,782	16%
Regulated Tuition	\$	28,908,349	\$	27,573,130	\$	1,335,219	5%
Non-regulated Tuition	\$	8,156,662	\$	10,306,486	\$	(2,149,824)	-21%
Student Fees - Ancillary & Other	\$	4,004,114	\$	3,788,684	\$	215,430	6%
Other	\$	2,920,606	\$	2,427,196	\$	493,410	20%
Revenue Total	\$	86,159,132	\$	80,518,115	\$	5,641,017	7%
Expenses							
Instructional Staff	\$	29,417,044	\$	30,308,595	\$	(891,551)	-3%
Non-Instructional Staff	\$	19,507,537	\$	19,951,775	\$	(444,238)	-2%
Benefits	\$	9,713,142	\$	10,051,829	\$	(338,687)	-3%
Salary recoveries	\$	(1,064,537)	\$	(1,170,187)	\$	105,650	-9%
Total salaries & benefits	\$	57,573,186	\$	59,142,012	\$	(1,568,826)	-3%
Non-staff expense	\$	18,490,581	\$	17,034,026	\$	1,456,555	9%
Scholarships and Bursaries	\$	3,430,640	\$	3,320,775	\$	109,865	3%
Expenses Total	\$	79,494,407	\$	79,496,813	\$	(2,406)	0%
Surplus (Deficit) Before Undernoted	\$	6,664,725	\$	1,021,302	\$	5,643,423	
Transfers							
Transfers (to) from other funds	\$	(379,610)	\$	(331,555)	\$	(48,055)	14%
Transfers Total	\$	(379,610)	\$		\$	(48,055)	14%
Total Operating Surplus (Deficit)	\$	6,285,115	\$	689,747	\$	5,595,368	